

**MONSEY ONE INC.**  
**Profit & Loss**  
**January through December 2019**  
Jan - Dec 19

**Ordinary Income/Expense**

**Income**

Gross Parking Income	12,635.00
Gross Trucking Income	
Equipment Rental Income	120,367.50
Gross Trucking Income - Other	<u>49,244.06</u>
Total Gross Trucking Income	169,611.56
IM ACCESSORIAL	326,512.00
IM CHASSIS USAGE	306,435.00
IM CONGESTION	196,847.50
IM DETENTION	46,963.75
IM FREIGHT	2,304,712.00
IM FSC	103,197.60
IM GENSET	29,050.00
IM OVER WEIGHT	213,039.75
Intermodal	
Accessorial - Chassis rental pe	3,349.00
Accessorial - Detention charges	-105.00
Accessorial - Refrigerated carg	0.00
Accessoriel	-867.34
Congestion	975.00
Fuel surcharge	-198.00
Over Weight	-400.00
Intermodal - Other	<u>15,612.00</u>
Total Intermodal	18,365.66

**Sale of Trucks**

107 (Brian Lopez) 381.00	0.00
108 (Matthew Adorno) 225.47	3,382.05
110 (Edwin Rosero) 200.86	<u>0.00</u>
Total Sale of Trucks	3,382.05
Toll Reimbursement-NYCT	7,373.46
truck finance (zariz Transport)	<u>0.00</u>

**Total Income** 3,738,125.33

**Cost of Goods Sold**

Equipment Rental Expense 499,553.71

**Fuel & Tolls**

Fuel	
NJ	<u>177,781.92</u>
Total Fuel	177,781.92
Tolls	<u>138,803.82</u>
Total Fuel & Tolls	316,585.74

**Subcontracting**

Driver	556,608.53
Outside Trucking Companies	<u>190,747.40</u>
Total Subcontracting	747,355.93

**EXHIBIT "E"**

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<b>Truck Maintenance Costs</b>	54,026.14
<b>Total COGS</b>	<u>1,617,521.52</u>
<b>Gross Profit</b>	2,120,603.81
 <b>Expense</b>	
<b>Advertising</b>	18,404.05
<b>AMEX Membership Renewal</b>	595.00
<b>Automobile Expense</b>	
<b>Car Insurance</b>	6,151.81
<b>Car Rental</b>	2,924.41
<b>Parking</b>	116.50
<b>Repairs &amp; Maintenance</b>	3,187.38
<b>Tolls</b>	<u>43.53</u>
<b>Total Automobile Expense</b>	12,423.63
<b>Bank Charge</b>	2,777.08
<b>Chassis Inspection</b>	4,883.85
<b>Collection Expense</b>	833.40
<b>consultant</b>	103,364.00
<b>Credit Card Processing Fee</b>	4,319.15
<b>Credit Check on Prospects</b>	0.00
<b>Demurrage</b>	5,610.00
<b>DRIVER DRUG TEST</b>	1,450.00
<b>Dues and Subscription</b>	877.00
<b>Filing Fees</b>	162.24
<b>Filing Fees (Registrations)</b>	124.96
<b>Insurance Expense</b>	
<b>Gen Liability/Phys./B.T.L/Cargo</b>	275,492.89
<b>Health</b>	34,527.19
<b>Workers Comp</b>	126,257.55
<b>Insurance Expense - Other</b>	<u>-12,531.13</u>
<b>Total Insurance Expense</b>	423,746.50
<b>Interest Expense</b>	17,040.49
<b>Legal &amp; Professional</b>	
<b>Legal Fees</b>	57,190.83
<b>Professional Fees</b>	<u>433.95</u>
<b>Total Legal &amp; Professional</b>	57,624.78
<b>Licenses and Permits</b>	8,984.18
<b>Lodging</b>	8,876.39
<b>Meals (Fully Deductible)</b>	2,259.69
<b>Office Expense</b>	
<b>Computer and Internet Expenses</b>	19,988.44
<b>Computer Software</b>	24,162.93
<b>Data Hosting</b>	79.96
<b>Equipment Rental</b>	3,755.76
<b>Office Supplies</b>	6,177.74
<b>RFID Tags</b>	315.00

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Tracking Devices Rental	10,353.64
Waste	1,467.27
Web Hosting Exp.	1,161.53
Office Expense - Other	<u>12,172.07</u>
Total Office Expense	79,634.34
Outside Services	8,639.48
Owner Operator Parking	-16,295.00
Parking EXP	84.00
<b>Payroll Expenses</b>	
CALIFORNIA UI & DIS	-15.59
Employee Reimbursements	8,969.90
FICA Expense	59,056.69
FUI Expense	1,379.87
NJSU	8,961.40
Salary	<u>851,242.03</u>
Total Payroll Expenses	929,594.30
Payroll Service Fee	10,986.99
Per Diem	123,837.50
Postage & Shipping	452.26
Professional Fees	0.00
Registration	4,978.99
Rent	
18 Pulaski Yard	113,603.64
Trailer at 18 pulaski St small	<u>13,749.34</u>
Total Rent	127,352.98
Repairs & Maintenance	-6,273.57
Scale Tickets	14.00
<b>Taxes</b>	
2290	1,650.00
Corp	
NJ	<u>27.47</u>
Total Corp	27.47
IFTA-100	205.47
MT - 903	<u>439.43</u>
Total Taxes	2,322.37
Telephone Expense	9,566.43
Towing Expense	4,873.65
Travel	
Violations	66.30
Travel - Other	<u>3,094.74</u>
Total Travel	3,161.04
UNSTACK CHASSIS	480.00
Website	<u>118.08</u>
<b>Total Expense</b>	<u>1,957,884.23</u>
Net Ordinary Income	162,719.58

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**Other Income/Expense**

**Other Income**

Interest Income 0.85

Other Income 146.45

Total Other Income 147.30

**Other Expense**

Charity 31,373.50

Fines & Penalties 1,360.96

Traffic Tickets 0.00

Total Other Expense 32,734.46

**Net Other Income**

Net Income 130,132.42